SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended October 1, 1999 Commission File #1-4224 AVNET, INC. Incorporated in New York IRS Employer Identification No. 11-1890605 2211 South 47th Street, Phoenix, Arizona 85034 (480) 643-2000 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [] The total number of shares outstanding of the registrant's Common Stock (net of treasury shares) as of October 29, 1999 - 41,944,647 shares. AVNET, INC. AND SUBSIDIARIES INDEX Page Financial Information Item 1.Financial Statements Consolidated Balance Sheets October 1, 1999 and July 2, 1999.....4

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Forward-Looking Statements

This report contains forward-looking statements with respect to the financial condition, results of operations and business of Avnet, Inc. ("Avnet" or the "Company"). You can find many of these statements by looking for words like "believes," "expects," "anticipates," "estimates" or similar expressions in this report or in documents incorporated by reference in this report.

These forward-looking statements are subject to numerous assumptions, risks and uncertainties. Factors that may cause actual results to differ materially from those contemplated by the forward-looking statements include, among others, the following:

- o Competitive pressures in the industry may increase significantly through industry consolidation, entry of new competitors or otherwise.
- o General economic or business conditions, domestic and foreign, may be less favorable than expected, resulting in lower sales than expected.
- o Costs or difficulties related to the integration of newly-acquired businesses may be greater than expected.
- o Possible loss of customers or suppliers as a result of the merger of Avnet with newly-acquired businesses.
- o Legislative or regulatory changes may adversely affect the businesses in which Avnet is engaged.
- o Adverse changes may occur in the securities markets.
- o Changes in interest rates and currency fluctuations may reduce profit margins.
- o Possible allocation of products by suppliers.

Because forward-looking statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by them. You are cautioned not to place undue reliance on these statements, which speak only as of the date of this report.

Avnet does not undertake any obligation to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date of this report to reflect the occurrence of unanticipated events.

PART I - FINANCIAL INFORMATION

Item I. Financial Statements

AVNET, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Dollars in thousands, except share amounts)

	October 1, 1999 (unaudited)	1999
Assets:		
Current assets:		
Cash and cash equivalents	\$ 92,850 \$	311,982
\$27,626, respectively	1,048,937	960,639
Inventories (Note 3)	1,144,668	997 , 247
Other	55 , 493	
Total current assets	2,341,948	2,313,323
Property, plant & equipment, net		194,012
and \$60,404, respectively		385 , 648
Other assets	100,738	91,714
Total assets	\$3,043,699 ======	
Liabilities: Current liabilities:	=======	=======
Borrowings due within one year\$		\$ 288
Accounts payable	596,904	480,377 315,198
Accrued expenses and other	206,964	
Total current liabilities	804,693	795 , 863
Long-term debt, less due within one year	818 , 791	
Total liabilities	1,623,484	
Commitments and contingencies (Note 4)		
Shareholders' equity (Notes 5 and 6): Common Stock \$1.00 par, authorized 120,000,000 shares, issued 44,439,000 shares and 44,416,000		
shares, respectively		44,416
Additional paid-in capital		
Retained earnings		
Cumulative translation adjustments	(41,165)	(46,041)
shares, respectively	. (533,072)	
Total shareholders' equity	1,420,215	1,397,608
Total liabilities and shareholders' equity	\$3,043,699	

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

AVNET, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data)

First Quarters Ended

	1999	October 2, 1998 (unaudited)
Sales	\$1,654,323	\$1,581,603
Cost of sales (Note 7)	1,423,520	
Gross profit	230,803	231,910
Selling, shipping, general and administrative expenses (Note 7)	182,360	190,784
Operating income		
Other income, net	813	693
Interest expense	(9,866)	(13,148)
Income before income taxes	39,390	28,671
Income taxes	17,244	
Net income\$	•	\$ 15,658 =======
Earnings per share (Note 8):		
Basic	\$0.63 =====	\$0.43 ====
Diluted	\$0.63 =====	\$0.42 ====
Shares used to compute earnings per share (Note 8):		
Basic	35,200 =====	•
Diluted	35,405 =====	36 , 956

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

AVNET, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in thousands)

First Quarters Ended

	1999	October 2, 1998
	unaudited)	(unaudited)
Cash flows from operating activities: Net income	\$ 22,146	\$ 15,658
Depreciation and amortization	13,406	12,679
Deferred taxes	3	(891)
Other, net (Note 7)	2 , 115	12 , 676
Changes in (net of effects of businesses acquired):	37 , 670	40,122
Receivables	(81,592)	15,847
Inventories		
Payables, accruals and other, net		14,831
Net cash flows (used for) provided from operating		
activities	(185,800)	15,815
Cash flows from financing activities:		
Repurchase of common stock	_	(915)
issuance costs Proceeds from (payment of) commercial paper and bank	-	198,603
debt, net	17,686	(178,435)
Payment of other debt, net	(42)	
Cash dividends (Note 9)	(5,279)	
Other, net	523	
Net cash flows provided from financing activities	12,888	8,105
Cash flows from investing activities:		
Purchases of property, plant and equipment	(24,744)	(11,256)
Acquisition of operations (Note 9)		
Net cash flows used for investing activities	(46,634)	(11,703)
Effect of exchange rate changes on cash and cash		
equivalents	414	
Cash and cash equivalents:	(010 100)	10.110
- (decrease)/increase	311,982	82,607
- at end of period		\$ 95,753
		========

Additional cash flow information (Note 9)

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

AVNET, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

- 1. In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary to present fairly the Company's financial position as of October 1, 1999 and July 2, 1999; the results of operations for the first quarters ended October 1, 1999 and October 2, 1998; and the cash flows for the first quarters ended October 1, 1999 and October 2, 1998. For further information, refer to the consolidated financial statements and accompanying footnotes included in the Company's Annual Report on Form 10-K for the fiscal year ended July 2, 1999.
- 2. The results of operations for the first quarter ended October 1, 1999 are not necessarily indicative of the results to be expected for the full year.

			==		
		\$1,144,668	\$	997,247	
	Work in process Purchased parts and raw materials			5,625 82,013	_
	Finished goods		\$	•	
3.	Inventories: (Thousands)	October 1, 1999		July 2, 1999	

- 4. From time to time, the Company may become liable with respect to pending and threatened litigation, taxes, and environmental and other matters. The Company has been designated a potentially responsible party or has had other claims made against it in connection with environmental clean-ups at several sites. Based upon the information known to date, management believes that the Company has appropriately reserved for its share of the costs of the clean-ups and it is not anticipated that any contingent matters will have a material adverse impact on the Company's financial condition, liquidity or results of operations.
- 5. Number of shares of common stock reserved for stock option and stock incentive programs as of October 1, 1999:\$4,977,394
- 6. Comprehensive income Effective as of the beginning of fiscal 1999, the Company adopted Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" ("SFAS 130"). SFAS 130 establishes reporting standards designed to measure all of the changes in shareholders' equity that result from transactions and other economic events of the period excluding transactions with owners ("Comprehensive Income"). Comprehensive Income for the Company consists only of net income and equity foreign currency translation adjustments. Comprehensive Income for the first quarters of fiscal years 2000 and 1999 was \$27,022,000 and \$29,033,000, respectively.

AVNET, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

7. During the first quarter of fiscal 2000, the Company recorded \$6,112,000 pre-tax and \$3,976,000 after-tax (\$0.11 per share on a diluted basis) of incremental special charges associated with the reorganization of its Electronics Marketing European operations consisting primarily of costs related to the consolidation of warehousing operations. The entire \$6,112,000 is included in operating expenses most of which has required or will require an outflow of cash. These charges include severance, adjustments of the carrying value of fixed assets, real property lease terminations and other items.

During the first quarter of fiscal 1999, the Company recorded \$26,519,000 pre-tax and \$15,740,000 after-tax (\$0.43 per share on a diluted basis) of incremental special charges associated principally with the reorganization of its Electronics Marketing European sales and marketing activities. Approximately \$18,613,000 of the pre-tax charge was included in operating expenses, most of which required an outflow of cash, and \$7,906,000 was included in cost of sales, which represented a non-cash write-down. These charges included severance, inventory reserves required related to supplier terminations and other items.

- 8. Earnings per share The Company adopted Statement of Financial Accounting Standards No. 128, "Earnings Per Share" ("SFAS 128") during fiscal 1998. Under SFAS 128, basic earnings per share is computed based on the weighted average number of common shares outstanding and excludes any potential dilution; diluted earnings per share reflects potential dilution from the exercise or conversion of securities into common stock. The number of dilutive securities for the first quarters of fiscal years 2000 and 1999 amounting to 205,000 shares and 528,000 shares, respectively, relate to stock options and restricted stock awards.
- 9. Additional cash flow information:

Other non-cash and other reconciling items primarily includes the provision for doubtful accounts and certain non-recurring items (see Note 7).

Due to the Company's fiscal calendar and its historical dividend payment dates, the first quarter of fiscal 1999 contained two quarterly dividend payments as compared with one payment in the current year's first quarter.

Acquisition of operations in the first quarter of fiscal 2000 includes primarily the cash expended in connection with (1) an investment in Questlink Technology Inc., which provides an internet-based resource of technical information for electronics engineering, (2) the acquisition of Integrand Solutions, the largest Compaq Computer solutions integrator in Australia and (3) businesses acquired in prior years. Acquisition of operations, in the first quarter of fiscal 1999 included primarily a payment due in connection with a business acquired in fiscal 1998.

Interest and income taxes paid in the first quarters were as follows:

(Thousands)	Fiscal 1999
Interest	

10.Segment information: The company currently consists of two major operating groups, Electronics Marketing ("EM") and the Computer Marketing Group ("CMG"). EM focuses on the global distribution of value-added services associated with electronics components and CMG focuses on middle-to-high-end, value-added computer products distribution and related services.

	Quarters October 1, 1999	
(Thousands) Sales:		
Electronics Marketing Computer Marketing	428,270	\$1,229,176 352,427
	\$1,654,323	\$1,581,603
Operating Income: Electronics Marketing Computer Marketing Corporate & Special Charges	\$ 59,280 8,555 (19,392)	\$ 67,374 13,530 (39,778)
	\$ 48,443	\$ 41,126 =======
Assets: Electronics Marketing Computer Marketing Corporate	\$1,864,551 556,863 622,285 \$3,043,699	\$1,766,156 400,592 648,708 \$2,815,456 ========
Sales, by geographic area: Americas EMEA Asia/Pacific	\$1,253,918 305,250 95,155 \$1,654,323	\$1,229,214 308,050 44,339 \$1,581,603
Assets, by geographic area: Americas EMEA Asia/Pacific	\$2,230,160 641,879 171,660	\$2,155,707 568,556 91,193
	\$3,043,699	\$2,815,456

^{11.} Subsequent to the end of the first quarter of fiscal year 2000 on October 20, 1999 the Company completed its acquisition of Marshall Industries.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Effective as of the beginning of fiscal 1999, the Company changed its organizational structure to strengthen its focus on its core businesses and thereby better meet the needs of both its customers and its suppliers. This change involved dividing the former Electronic Marketing Group into its two major lines of business: the distribution of electronic components and the distribution of computer products. Accordingly, the Company currently consists of two major operating groups, Electronics Marketing ("EM") and the Computer Marketing Group ("CMG"). (Through the end of fiscal 1998, these two units comprised the former Electronic Marketing Group.) EM, which focuses on the global distribution of and value-added services associated with electronic components, is comprised of three regional operations -- EM Americas, EM EMEA (Europe, Middle East and Africa) and EM Asia. CMG, which focuses on middle-to high-end value-added computer products distribution and related services, consists of Avnet Computer, Hall-Mark Global Solutions and a number of other specialty businesses. References below under Results of Operations to "EM" and "CMG" are to the new group $\mbox{structure}.$ In the first quarter of fiscal 2000, the Company announced the creation of a third operating group -- Avnet Applied Computing ("AAC"). AAC, which is being created by carving out certain business segments from EM and CMG, will begin recording sales and operational activity in the second quarter of fiscal 2000. Accordingly, this discussion and analysis will not include any additional reference to AAC.

Results of Operations

Consolidated sales were a record \$1.65 billion in the first quarter of fiscal 2000 ended October 1, 1999, up 5% as compared with \$1.58 billion in the prior year period. Due to the Company's fiscal calendar - a "52/53 week" fiscal year which ends on the Friday closest to June 30th - last year's first quarter included fourteen weeks of sales as compared with thirteen weeks in the current year quarter. Taking that into account, consolidated sales per day in the first quarter of fiscal 2000 were 13% higher than a year ago. The impact on consolidated sales from companies acquired during or subsequent to the first quarter of fiscal 1999 was substantially offset by the impact on sales of the disposition of Allied Electronics which was sold on the last day of fiscal 1999.

Sales for EM in the first quarter of fiscal 2000 of \$1.23 billion were virtually the same as in last year's first quarter. However, excluding the impact of acquisitions and dispositions, sales were up almost 2% in the aggregate, and on a per day basis were up almost 10% as compared with the prior year's first quarter. On a sequential quarterly basis, EM's sales excluding the impact of acquisitions and the disposition of Allied were up 4% as compared with the fourth quarter of fiscal 1999. As far as sales by region are concerned, EM Americas' sales were \$871.8 million in the first quarter of this year, up slightly more than 1% in the aggregate and 9% on a per day basis excluding the impact of the disposition of Allied. Sales for EM EMEA and EM Asia in the current year's first quarter were \$272.5 million and \$81.8 million, respectively, representing a 5% decrease for EM EMEA and an 86% increase for EM Asia as compared with last year's first quarter. Excluding the impact of acquisitions, EM EMEA's sales were down 6% in the aggregate but up 2% on a per day basis, and EM Asia's sales were up 56% in the aggregate and up 68% on a per day basis. On a sequential quarterly basis, EM EMEA's first quarter fiscal 2000 sales were up 6% while EM Asia's sales were up 24%, neither being impacted by acquisitions. CMG's sales for the first quarter of fiscal 2000 were \$428.3 million, up 22% (13% excluding the impact of acquisitions) as compared with \$352.4 million in the first quarter of last year and up 1% as compared with the immediately preceding fourth quarter of fiscal 1999. CMG's sales on a per day basis excluding acquisitions were almost 22% higher than last year's first quarter.

In connection with the change in organizational structure referred to above, the Company reorganized both its EM Americas and EM EMEA operations. Both the current year and prior year first quarter results were negatively impacted by incremental special charges associated primarily with the reorganization of the European portion of EM EMEA's operations. Management expects that the Company's future results of operations will benefit from the expected cost savings resulting from these reorganizations, and that the impact on liquidity and sources and uses of capital resources will not be material. Included in the Company's current year first quarter results are \$6.1 million pre-tax (included in operating expenses), \$4.0 million after-tax and \$0.11 per share on a diluted basis of incremental special charges related to the final phase of the European reorganization consisting primarily of costs related to the centralization of European warehouse operations in the Company's new facility located in Tongeren, Belgium. These charges, most of which have required or will require an outflow of cash, include severance, adjustments of the carrying value of fixed assets,

real property lease termination and other items. The balance of cash to be expended in connection with the first quarter of fiscal 2000 special charges, amounting to approximately \$5.4 million, is expected to be paid by the end of the third quarter of fiscal 2000, except for amounts associated with long-term real property lease terminations, the amounts of which are not material. The Company expects to incur additional incremental costs in the second quarter of fiscal 2000 related to the actual movement of inventory from the various local country warehouses to the central warehouse in Belgium.

The fiscal 1999 first quarter results included \$26.5 million pre-tax, \$15.7 million after-tax and \$0.43 per share on a diluted basis of incremental special charges associated principally with the reorganization of the Company's Electronics Marketing sales and marketing activities. Approximately \$18.6 million of the pre-tax charge was included in operating expenses, most of which required an outflow of cash, and \$7.9 million was included in cost of sales, which represented a non-cash write-down. These charges included severance, inventory reserves required related to supplier terminations and other items. The first quarter charges in fiscal 1999 also included some incremental costs associated with the completion of the reorganization of EM Americas, most of the costs for which were recorded in the fourth quarter of fiscal 1998. These costs included primarily employee relocations and special incentive payments as well as some additional severance costs. At October 1, 1999, the only cash remaining to be expended in connection with the first quarter fiscal 1999 special charges were amounts associated with long-term real property lease terminations and contractual commitments, the amounts of which are not material.

Consolidated gross profit margins (before special charges) of 14.0% in the first quarter of fiscal 2000 were lower by 1.2% of sales as compared with 15.2% in the first quarter of last year. This downward trend is due primarily to the competitive environment in the electronics distribution marketplace as a result of the global industry cyclical downtrend as well as to the increased sales of computer products, including microprocessors, DRAM's, disk drives, etc., which have lower gross profit margins than other products in the Company's product line. In addition, the disposition of Allied Electronics, which had higher gross margins than the remaining Avnet businesses, also somewhat negatively impacted consolidated gross profit margins. Although operating expenses (before special charges) in absolute dollars were higher in the first quarter of fiscal 2000 as compared with the fiscal 1999 first quarter, they decreased as a percentage of sales from 10.9% in fiscal 1999 to 10.7% in the current year. As a result, operating income (before special charges) of \$54.6 million in the first quarter of fiscal 2000 $\,$ represented 3.3% of sales as compared with \$67.6 million or 4.3% of sales in the first quarter of 1999. EM's operating income before special charges and before the allocation of corporate expenses was \$59.3 million in first quarter of fiscal 2000 as compared with \$67.4 million in the prior year. Excluding the impact of Allied Electronics, EM's operating income was down less than 2% as compared with last year's first quarter. CMG's operating income before the allocation of corporate expenses was \$8.6 million in the first quarter of fiscal 2000 as compared with \$13.5 million in the first quarter of last year. Operating expenses recorded at corporate headquarters and for the recently created AAC were \$13.3 million in both the first quarter of fiscal 2000 and the first quarter of fiscal 1999.

Interest expense for the first quarter of fiscal 2000 was significantly lower than for last year's first quarter due primarily to the impact of cash received in connection with the disposition of Allied Electronics.

As a result of the factors described above, net income, excluding special charges, in the first quarter of fiscal 2000 was \$26.1 million, or \$0.74 per share on a diluted basis, as compared with \$31.4 million, or \$0.85 per share on a diluted basis, in the prior year's first quarter. Including the special charge referred to above, the current year's first quarter net income was \$22.1 million, or \$0.63 per share on a diluted basis, as compared with \$15.7 million, or \$0.42 per share on a diluted basis, in the prior year's first quarter. The current year's first quarter earnings per share were negatively impacted by approximately \$0.04 due to the disposition of Allied Electronics. This negative impact is the result of the interest benefit on the cash proceeds from the disposition being less than the earnings of Allied, with such condition continuing until the cash proceeds were more effectively used in connection with the recently completed acquisition of Marshall Industries (see below).

Liquidity and Capital Resources

During the first quarter of fiscal 2000, the Company generated \$37.7 million from income before depreciation, amortization and other non-cash items, and used \$223.5 million to increase working capital, resulting in \$185.8 million of net cash flows being used for operations. Approximately \$120.0 million of the cash used for operations related to the income taxes paid during the first quarter in connection with the gain on the sale of Allied. In addition, the Company used \$29.1 million for other normal business operations including purchases of property, plant and equipment (\$24.7 million) and dividends (\$5.3 million),

offset by cash generated from other immaterial items (\$0.9 million). This resulted in \$214.9 million being used for normal business operations. The Company also used \$21.9 million for acquisitions and the payment of other debt. Of this overall use of cash of \$236.8 million, \$17.7 million was provided from an increase in debt and \$219.1 million was provided from available cash and cash equivalents.

The Company's quick assets at October 1, 1999 totaled \$1.142 billion as compared with \$1.273 billion at July 2, 1999. At October 1, 1999, quick assets exceeded the Company's current liabilities by \$337.1 million as compared with a \$476.8 million excess at the end of fiscal 1999. Working capital at October 1, 1999 was \$1.537 billion as compared with \$1.517 billion at July 2, 1999. At October 1, 1999 to support each dollar of current liabilities, the Company had \$1.42 of quick assets and \$1.49 of other current assets, for a total of \$2.91 as compared with the same amount at the end of the prior fiscal year. The above balance sheet amounts at July 2, 1999 were significantly impacted by the \$377.0 million of cash received on that day in connection with the sale of Allied Electronics. On July 2, 1999, cash and cash equivalents included \$240.1 million of before-tax proceeds from the sale of Allied Electronics with the balance of the cash received at closing having been used to reduce commercial paper outstanding. In addition, current liabilities at July 2, 1999 included approximately \$134.7 million of accrued income taxes payable as a result of the gain on the sale of Allied Electronics, payment of which was made in the current year's first quarter.

In order to partially finance the cash component of the acquisition of Marshall Industries as described below and to provide additional working capital capacity, the Company entered into a \$500 million 364-day credit facility in October 1999 with a syndicate of banks led by Banc America. The Company may select from various interest rate options and maturities under this facility, although the Company intends to utilize the facility primarily as a back-up of its commercial paper program pursuant to which the Company is authorized to issue short-term notes for current operational business requirements. The credit agreement contains various covenants, none of which management believes limit the Company's financial flexibility to pursue its intended financial strategy.

In the first quarter of fiscal 1999, the Company issued \$200.0 million of 6.45% Notes due August 15, 2003 (the "Notes"). The net proceeds received by the Company from the sale of the Notes were approximately \$198.6 million after deduction of the underwriting discounts and other expenses associated with the sale of the Notes. The net proceeds from the Notes have been used to repay indebtedness which the Company may re-borrow for general corporate purposes, including capital expenditures, acquisitions, repurchase of the Company's common stock and working capital needs.

The Company has separate credit agreements with Banca Commerciale Italiana and UniCredito Italiano which agreements provide eighteen-month facilities with lines of credit totaling 83 billion Italian Lira (USD equivalent of approximately \$43.8 million). The facilities are currently being used primarily as a source of working capital financing for the Company's Italian subsidiary. In addition, the Company has an agreement with KBC, a Belgian bank, to finance the construction of the new Avnet Europe, NV/SA distribution center in Tongeren, Belgium. The agreement provides for multiple term loans totaling 665 million Belgian Francs (USD equivalent of approximately \$16.9 million) which may be converted into term loans with maturities between three and fifteen years. The facilities are currently being used to finance real estate, computer equipment, infrastructure and project consultancy costs related to the new European distribution center.

On September 25, 1998, the Company's Board of Directors authorized a new \$100 million stock repurchase program. The stock is to be purchased in the open market from time-to-time or in directly negotiated purchases. This program is in addition to the \$200 million and \$250 million programs authorized by the Board of Directors in August 1996 and November 1997, respectively, and which were completed during fiscal 1998. During fiscal 1999, the Company repurchased approximately 1.4 million shares of its common stock for an aggregate purchase price of approximately \$70.1 million. Taking into account the Board of Directors' authorizations since August 1996, the Company has purchased almost 8.9 million shares using approximately \$520 million in the process. The Company suspended its stock repurchase program in January 1999 as softer operating earnings caused its interest coverage ratio to fall below the Company's self-imposed limit.

During the first quarter of fiscal 2000, the Company's shareholders' equity increased by \$22.6 million to \$1,420.2 million at October 1, 1999, while total debt increased by \$28.1 million to \$819.6 million. As a result, the total debt to capital (shareholders' equity plus total debt) ratio was 36.6% at October 1, 1999 as compared with 36.2% at July 2, 1999. The Company's favorable balance sheet ratios would facilitate additional financing, if, in the opinion of management, such financing would enhance the future operations of the Company.

Currently, the Company does not have any material commitments for capital expenditures. The Company and the former owners of a Company-owned site in Oxford, North Carolina have entered into a Consent Decree and Court Order with the Environmental Protection Agency (EPA) for the environmental clean-up of the site, the cost of which, according to the EPA's remedial investigation and feasibility study, is estimated to be approximately \$6.3 million, exclusive of the \$1.5 million in EPA past costs paid by the potentially responsible parties (PRP's). Pursuant to a Consent Decree and Court Order entered into between the Company and the former owners of the site, the former owners have agreed to bear at least 70% of the clean-up costs of the site, and the Company will be responsible for not more than 30% of those costs. In addition, the Company has received notice from a third party of its intention to seek indemnification for costs it may incur in connection with an environmental clean-up at a site in Rush, Pennsylvania resulting from the alleged disposal of wire insulation material at the site by a former unit of the Company. Based upon the information known to date, management believes that the Company has appropriately accrued in its financial statements for its share of the costs of the clean-ups at all the above mentioned sites. The Company is also a PRP, or has been notified of claims made against it, at an environmental clean-up site in Huguenot, New York. At this time, management cannot estimate the amount of the Company's potential liability, if any, for clean-up costs in connection with this site, but does not anticipate that this matter or any other contingent matters will have a material adverse impact on the Company's financial condition, liquidity or results of operations.

Management is not now aware of any commitments, contingencies or events within the Company's control which may significantly change its ability to generate sufficient cash from internal or external sources to meet its needs.

Acquisitions

During the last few months, the Company has acquired or agreed to acquire three businesses which are expected to have a substantial positive impact on the Company. In June 1999, the Company entered into a merger agreement to acquire Marshall Industries and its wholly-owned subsidiary, Sterling Electronics, one of the world's largest distributors of electronic components and computer products, for a combination of cash and Avnet stock. Following the approval of the shareholders of both Avnet and Marshall, the transaction was completed on October 20, 1999. Holders of Marshall common stock who elected to receive all Avnet common stock in the transaction received 0.82063 of a share of Avnet common stock for each share of Marshall common stock and cash in lieu of any fractional shares. The other holders of Marshall common stock who did not elect to receive Avnet common stock received the following in exchange for each share of Marshall common stock: (1) \$22.91835 in cash, (2) 0.33839 of a share of Avnet common stock and (3) cash in lieu of any fractional share interest. The exchange ratio as well as the price paid for fractional shares was based on the \$42.7719 average closing price of Avnet common stock on the New York Stock Exchange for the twenty (20) consecutive trading days ending on October 12, 1999. The total cost of the acquisition of Marshall including estimated expenses was approximately \$741.8 million, consisting of the cost for the Marshall shares of \$326.8 million in cash, \$269.3 million in Avnet stock and \$7.0 million in Avnet stock options (net of related tax benefits of \$4.8 million) as well as \$11.5million for direct transaction expenses and \$127.2 million for the refinancing of Marshall net debt. The above dollar value of Avnet stock assumes the issuance of 6,817,943 shares of Avnet stock valued at a price of \$39.50 based on the average closing price of Avnet common stock for a period commencing two trading days before and ending two trading days after the October 12, 1999 measurement date, the day on which the exchange ratio for the Avnet stock component of the purchase price was determined pursuant to the merger agreement.

The Company has also entered into separate agreements to acquire 84% of Eurotronics, B.V. (which does business under the name SEI), a pan-European electronics components distributor headquartered in the Netherlands, and 94% of the SEI Macro Group, an electronics components distributor headquartered in the United Kingdom. The combined transaction value of these two acquisitions, including the assumption of debt, is in the range of \$200.0 -- \$250.0 million to be paid for with a combination of cash and Avnet common stock. The acquisition of the SEI Macro Group was completed on October 14, 1999, while the acquisition of Eurotronics is awaiting antitrust approval. The Company acquired the remaining 16% of Eurotronics from Marshall (which held the 16%) and will acquire the remaining 6% of the SEI Macro Group when it completes the acquisition of Eurotronics. The combined annual sales of Eurotronics and the SEI Macro Group are approximately \$750 million.

To capitalize on growing world markets for electronic components and computer products, the Company has pursued and expects to continue to pursue strategic acquisitions to expand its business. Management believes that the Company has the ability to generate sufficient capital resources from internal or external sources in order to continue its expansion program. In addition, as with past acquisitions, management does not expect that future acquisitions will materially impact the Company's liquidity.

Certain of the Company's operations, primarily its international subsidiaries, occasionally purchase and sell products in currencies other than their functional currencies. This subjects the Company to the risks associated with fluctuations of foreign currency exchange rates. The Company reduces this risk by utilizing natural hedging (offsetting receivables and payables) as well as by creating offsetting positions through the use of derivative financial instruments, primarily forward foreign exchange contracts with maturities of less than sixty days. The market risk related to the foreign exchange contracts is offset by the changes in valuation of the underlying items being hedged. The amount of risk and the use of derivative financial instruments described above is not material to the Company's financial position or results of operations. As of October 1, 1999, approximately 37% of the Company's outstanding debt was in fixed rate instruments and 63% was subject to variable short-term interest rates. Accordingly, the Company will be impacted by any change in short-term interest rates. The Company does not hedge either its investment in its foreign operations or its floating interest rate exposures.

The Year 2000 Issue

With the calendar year 2000 less than two months away, many companies, including Avnet, are engaged in modifying their computer systems and applications which currently use two-digit fields to designate a year ("Year 2000 Issue"). Management has assessed and continues to assess the impact of the Year 2000 Issue on the Company's reporting systems and operations. The Company has engaged $% \left(1\right) =\left(1\right) \left(1\right)$ several outside consulting firms and is using internal resources to perform a comprehensive remediation of the Company's computer systems before the year 2000. The Company's remediation plan with respect to its critical internal systems has consisted of four phases: (i) high level assessment of systems, (ii) detailed assessment, remediation and unit testing, (iii) deployment and (iv) integration testing. The Company has already completed all four phases on most of its critical internal systems, and is in the deployment and integration testing phases for the remaining critical systems. All phases for all critical systems are expected to be completed during the second quarter of fiscal 2000. The costs to modify the existing computer systems and applications are significant; however, they have not been and will not be material to the Company's financial position or results of operations. The current estimate (including potential capital expenditures) is in the range of \$16.0 million to \$18.0 million, of which the Company has already incurred or has committed to incur approximately \$15.0 million.

Management believes that the Company's most reasonably likely worst case year 2000 scenario would involve the failure by third parties to provide products or services to the Company as a result of problems experienced by such third parties with respect to the Year 2000 Issue. Third party system failures could cause the Company to experience disruption of receipt of products from suppliers, interruption of telecommunication and transportation services, or interruption of other critical services. While it is unpredictable at this point in time whether such a worst case scenario is likely to occur, it is possible that any such disruptions of sufficient magnitude could have a material adverse effect on the Company's operations, liquidity and financial condition. The Company is in contact with all its major suppliers to ascertain their progress in implementing year 2000 remediation. Although the Company cannot control the efforts of the many third parties with which it interfaces, management does not currently anticipate that there will be any significant disruption of the Company's ability to transact business. If, however, the Company determines that critical supplies or services from third parties are in jeopardy as a result of the Year 2000 Issue, the Company will immediately adopt or develop contingency plans which are responsive to the circumstances. The Company has already developed and is continuing to implement systems which will identify interchangeable products for many of the products the Company sells. These systems would be an important part of the Company's overall contingency plan in the event a particular supplier becomes unable to meet the Company's requirements for delivering products to it.

The Euro

Effective on January 1, 1999, a single European currency (the "Euro") was introduced and certain member countries of the European Union established fixed conversion rates between their existing national currencies and the Euro. The participating countries adopted the Euro as their common legal currency on that date, and during the transition period through January 1, 2002 either the Euro or the participating country's national currency will be accepted as legal currency. The Company is addressing the issues raised by the introduction of the Euro including, among other things, the potential impact on its internal systems, tax and accounting considerations, business issues and foreign exchange rate risks. Although management is still evaluating the impact of the Euro, management does not anticipate, based upon information currently available, that the introduction of the Euro will have a material adverse impact on the

Company's	financial	condition	or	results	of	operations.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Note 1 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended July 2, 1999 and the "Liquidity and Capital Resources" section of Management's Discussion and Analysis of Financial Condition and Results of Operations in Item 2 of this Form 10-Q.

PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K:

A. Exhibits:

Exhibit No.

- 2. Amended and Restated Agreement and Plan of Merger dated as of June 25, 1999, between the Company and Marshall Industries (incorporated herein by reference to Appendix A to the Joint Proxy Statement/Prospectus included in the Company's Registration Statement on Form S-4, Registration Number 333-86721).
- 3A. Restated Certificate of Incorporation of the Company (incorporated herein by reference to the Company's Current Report on Form 8-K bearing cover date of May 6, 1999, Exhibit 3(i)(b)).
- 3B. By-laws of the Company (incorporated herein by reference to the Company's Current Report on Form 8-K bearing cover date of February 12, 1996, Exhibit 3(ii)).
 - 4.

 Note: The total amount of securities authorized under any instrument which defines the rights of holders of the Company's long-term debt does not exceed 10% of the total assets of the Company and its subsidiaries on a consolidated basis. Therefore, none of such instruments are required to be filed as exhibits to this Report. The Company agrees to furnish copies of such instruments to the Commission upon request.
- 27. Financial Data Schedule (electronic filings only).

B. Reports on Form 8-K

The Company filed the following Current Reports on Form 8-K during the quarter for which this report is filed: (1) Current Report on Form 8-K bearing cover date of July 2, 1999 whereby it reported under Items 2 and 7 that it had agreed to sell all of the outstanding shares of Allied Electronics, Inc., a wholly-owned subsidiary, and that the sale was consummated as of the close of business on July 2, 1999; and (2) Current Report on Form 8-K bearing cover date of September 28, 1999 whereby it reported under Items 5 and 7 that it filed Powers of Attorney for its form 10K and an Employment Agreement between the Company and George Smith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By: s/Raymond Sadowski Raymond Sadowski Senior Vice President, Chief Financial Officer and Assistant Secretary

By: s/John F. Cole John F. Cole Controller and Principal Accounting Officer

November 12, 1999 Date

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3-MOS
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